



DEVELOPMENT ISSUE

Plain & Valley



SC.
1'
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7'

Town of Moosomin

Building for the future



Check out what Moosomin has to offer!

Moosomin is a town of over 3,000 located on the Trans-Canada Highway, where the southeast Saskatchewan oilfield meets the potash belt.

Moosomin is home to an 85-bed Southeast Integrated Care Centre opened in 2008, and the six physicians of the Moosomin Family Practice Centre. It has a wide range of professional services, including a law office, two dental clinics, and a branch of a major accountancy firm.

It is home to the Red Lily Wind Farm, the largest wind power project in southeast Saskatchewan, and is the nearest large town to PotashCorp Rocanville, where a \$2.8 billion expansion project was recently completed.

Moosomin has many new tourism related businesses along the Trans-Canada Highway including two new large motels.

Most important of all, Moosomin is open for business!

**“This is the place to do
business in Saskatchewan.”**

—Josef Tesar, Owner of Motel 6

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Check out www.moosomin.com for more details.



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- **Best Western Motel**
- **Eastgate Business Park**
- **TransCanada Pipelines Energy East Tank Terminal**
- **Pipestone Villas Phase II**
- **MazerGroup Implement Dealership**
- **New Leisure Centre at Bradley Park**

NEW BUSINESSES IN THE LAST FEW YEARS:

- **Pharmasave Wellness & Mobility Centre**
- **Conexus Credit Union 9,000 sq. ft. branch**
- **Flaman Sales & Rentals**
- **TW Car Wash**
- **Canalta Motel**
- **Tim Hortons**
- **A & W**
- **Motel 6**
- **Subway Restaurant and Strip Mall**
- **NEW Celebration Ford Dealership**

www.moosomin.com

Town of Moosomin

306-435-2988

twm.moosomin@sasktel.net

Larry Tomlinson, Mayor

Paul Listrom, Administrator



Moosomin Chamber of Commerce

Kevin Weedmark, Secretary

Alaina Crease, Treasurer

Moosomin Chamber
of Commerce



Lots of development potential in the heart of the Prairies

With oil, potash, pipelines, manufacturing, and a solid agricultural base, there is a lot of development potential in southeast Saskatchewan and southwest Manitoba.

While drilling has slowed down because of low oil prices, the potential of the Bakken formation is just beginning to be tapped.

The Bakken shale formation in southeast Saskatchewan is estimated to hold 1.4 billion barrels of marketable crude oil and 2.9 trillion cubic feet of natural gas, Canada's National Energy Board said in a report released in April.

Crude has been produced from conventional reservoirs in Saskatchewan since the mid-1950s, but over the past decade the oil industry has shifted toward unlocking shale oil and gas using unconventional horizontal drilling and multi-stage fracking techniques. The joint assessment by the NEB, the Canadian oil and gas industry regulator, and Saskatchewan's ministry of economy is one of the first attempts to assess the potential of the Bakken play in Saskatchewan.

PotashCorp Rocanville is just completing a \$2.8 billion expansion and Mosaic Esterhazy is in the midst of a \$1.7 billion expansion with its K3 potash project.

Both of these projects are adding solid, long-term jobs to the local economy.

Pipeline projects proposed for the area include Energy East, which would include a tank terminal at the Moosomin TransCanada Compressor Station and a feeder pipeline from Cromer to Moosomin, and the Upland Pipeline, which would carry North Dakota crude from Williston to the Moosomin Compressor Station.

Manufacturing is also an important part of the local economy.

Zero-fill air seeder manufacturing company Seed Hawk continues to grow from their original roots, a southeast Saskatchewan factory in Langbank. Started up in 1992 by Pat Beaujot, who inherited his family farm in Langbank, and wanted to create a better air seeder, Seed Hawk has grown from a small family business, selling seeders to small farms in the region, to a massive manufacturing plant with annual sales in the \$80 million range.

"It's been quite a journey for Pat (Beaujot) and I over the past 23 years," says Brian Dean, co-founder of Seed Hawk, who helped develop the first model of seeder. "If you would have asked me the question 'where are we at and where do we think we're going to go' in even 2004 or 2005, I wouldn't have projected what the size of the company is today."

The manufacturing plant in Langbank now has 250 employees, and over 2,000 air seeders in the field. In 2006,

they partnered with a Swedish manufacturing company, Väderstad, to increase their reach into the European market, and in 2013, Väderstad bought 100 per cent of Seed Hawk shares. Now the two companies share dealerships in 40 countries, and have 50 in North America.

Many communities in the area are growing as a result of these industries, and there is a lot more growth potential on the horizon.



Communities are growing throughout the area because of growth in several industries. In Moosomin, construction continues on phase 2 of Pipestone Villas, one sign of growth in the region.

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Contact Laust Lauritsen: (306) 452-3846

Colette Branigan (306) 840-7653

R.M. of Pipestone

Manitoba community gives cash for business investment

Located within the heart of agriculture and petroleum, the RM of Pipestone is booming with business opportunities! Not only is business good, the municipality is giving cash away just to see your business investment blossom.

The RM of Pipestone is an investor's paradise. Known for its location in proximity to the petroleum industry, they also boast prime real-estate and cash incentives for those that invest in the future of the rural municipality. With the purchase or construction of a business in the municipality, business investments qualify for a cash incentive up to \$32,000. This grant figure is based on the assessed value of the building constructed or purchased.

Although this is a substantial incentive to develop in the municipality, it is under-utilized due to its unfamiliarity. Manager of Economic Development, Tanis Chalmers states, "You can have

it all here, diverse industries, prime location, developed land, and the opportunity for success." The municipality has invested thousands of dollars into development of residential and commercial property. The low price of this land comes with all the services you will need to establish a business along with cash incentives and a prime location.

Although the municipality is considered a rural area, it is a thriving one. "There are new families and young persons moving to the area on a regular basis. For a family looking for a prosperous opportunity in a safe location, this is where it is at!" explains Chalmers. Residents of the municipality sustain active lifestyles through municipal recreation programs, facilities such as schools, arenas and community complexes. "New business investment is not only supported by the surrounding industries but by the residents of this grow-



ing area" says Chalmers.

In order to qualify for the funding an application needs to be submitted to the local Community Development Corporation

(CDC). Following recommendation of the CDC board, the RM of Pipestone council approves applications. More information on this program and others can

be found on the RM of Pipestone website.

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Mosaic working on \$1.7 billion project at Esterhazy site

BY JULIA DIMA

Recently, Mosaic held an open house to discuss the next step in their continued expansion of the Mosaic K3 potash mine just east of Esterhazy. In March, Mosaic announced an expansion of \$1.7 billion. This is in continuation of the \$1.5 billion investment they announced in 2009 to expand the K3 and K2 sites to bring the mine to its full production capacity of 21 million tonnes of ore a year.

The expansion has a number of parts, including the sinking of a third production shaft, which is ongoing, construction of a new headframe, and developing a conveyance system for bringing the raw ore from K3, which is the mining operation to K2, the milling operation, to be processed.

The recent open house was hosted to answer questions about the newest, part of the expansion, the conveyance system that will transport ore from K3 to K2. Initially, the plan was to use trucking to transport the ore the 11 kilometre distance between sites. However, those plans were changed to instead construct an above-ground enclosed conveyance system that will carry the ore.

"It's because of tonnage rates. When we looked at how much we could truck versus how much could be put onto a conveyor, that was more economical in the long term," says Jessica Theriault, director of environmental affairs with Mosaic Company.

The conveyance system will be 11 kilometres long, and be entirely above ground, except where it intersects with RM roads—of which there will be five on the path—and Highway 22 near the K2 entrance.

"It's on a road bed, and goes underneath all of the roads, so that your grid roads all stay open, so that is the only place you won't actually see it. It will work like a conveyor underground, but be on the surface and enclosed," Theriault says.

Along the conveyance system, there will be culverts constructed to keep water flowing so that the farmland around the conveyance system is not flooded. Theriault says that throughout the course of the open house, questions about flood mitigation were common to hear.

"There's been talk about the culverts to ensure we don't inhibit water flow, because obviously with the last couple of years, with having some extreme storm events, that was a number one priority, to keep water flowing," she says.



Julia Dima photo

The new headframe at Mosaic's K3 near Esterhazy. Mosaic is planning an above-ground conveyor system to take ore to the mill.

Where the conveyor intersects with grid roads, it will gradually be lowered to go underneath the grid road, which will be slightly elevated after the conveyor is built beneath it. Through the process of looking at environmental impacts, Theriault says one aspect of the process was to ensure that animals are not impacted by the change.

"We'll have (two) wildlife crossings along the route, so wildlife can continue getting from one side to the other. . . One is underneath, like a culvert system to allow smaller mammals to go underneath the roadbed, and for the larger animals, at all grid road crossings, we are building it out on one side and grassing that to allow animals to pass along the grid road, and also having one man-made wildlife crossing in the middle of a field—that will be for cattle to go over," Theriault explains. "All wildlife crossings, and all of environmental mitigation is all part of project approval

through the Ministry of Environment."

Where the conveyor has to cross Highway 22 to get to the K2 site, it will also go beneath the highway. That will be just before the entrance to the K2 site.

"Even though it will go underneath highway, (the highway) will be raised a little bit. We have been in contact with Saskatchewan Highways to ensure they are all in approval of this, but it will go underneath the highway, and there will be a slight gradual bump as the conveyor goes underneath. It's all engineered design with approval from highways," Theriault says.

"We'll construct a purpose-built bypass road right along Highway 22," adds Paul McMillen, director of capital projects with Mosaic. "So we'll build a road right beside 22, cut out 22, build the conveyor through there, finish 22, and cut out our purpose built road and lay the rest down. It will be

essentially in the ditch of highway 22, on the south side."

The first part of constructing the conveyance system is to build a purpose built road where the conveyor will run, about 800 metres south of Highway 22. Construction for the first phase is expected to start this summer.

At this point, Theriault says that there have not been complaints about Mosaic's plans for the conveyor, even at the open house.

"We are so lucky that we have great support not only from the surrounding towns but the surrounding RMs, residents, and employees. When we go to get support, we've done our homework to think about what concerns they might have, but we have supportive neighbors. We listen to landowner concerns, and work with them regardless of the project we are doing," she says.

Like what you see here?

The Plain and Valley Development Issue comes out every June!

If you would like to advertise in our Development Issue next year, let us know!

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so we can get in touch with you for next year's deadline!

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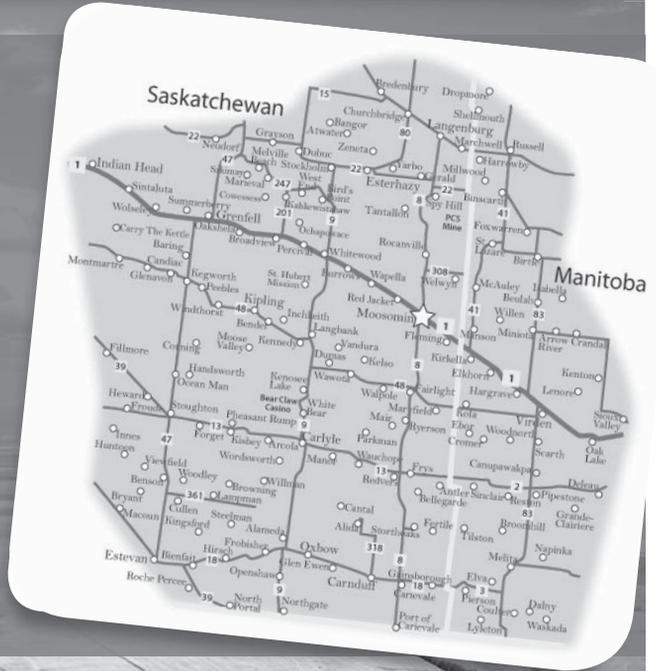
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RM of Moosomin #121

Plain & Valley

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Next Issue: July 10, 2015

Deadline: July 2, 2015

Esterhazy: come grow with us

**RESIDENTIAL, COMMERCIAL
LOTS AVAILABLE**

Esterhazy is a prospering industrial and agricultural community of nearly 3,000 people located just west of the Saskatchewan-Manitoba border. Known as the Potash Capital, our economy is strong and stable.

As a major service centre for the area, Esterhazy offers more than 80 categories of local and national franchise businesses. It is also a major centre for public services, including health care and education.

A tour around town quickly shows that Esterhazy is experiencing the effects of the boom in the potash industry and is benefiting from the opportunities created. The Esterhazy Community Daycare Co-operative is expanding to meet the growing childcare needs of young families in the area. There is also an increase in the number and variety of recreational programs offered, from cooking to soccer.

Signs of increased activity in industrial, commercial and residential development throughout the town are visible, with new commercial buildings going up and newly-created residential subdivisions offering a wide variety of housing options.

Two new residential subdivisions are being developed by private developers. The Sylvite Subdivision developed by the town offers spacious lots for single family residences,



*Studio Domicia
Photography*

with 31 serviced lots available. Town council is very interested in working with developers to build homes on speculation. There are only eight mobile home lots remaining in the Margaret Court subdivision. For more information on these resi-

dential lots, please contact Nancy Johnson, realtor, at 306-745-7578

OPEN FOR BUSINESS

Esterhazy is "Open for Business!" With the influx of young families to town, there are business opportunities for any-

thing relating to clothing, toys, activities, etc. We are unique in that there is a high level of expertise and secondary industrial support, services and supplies found locally to support any size of business, including the mining, oil and gas and agri-

culture sectors.

Ten highly desirable commercial lots are available along Broadview Road. These new lots, developed by the town, are close to hotels and restaurants, highly visible and have easy access from Highway #22.

For more information on these lots, please contact Brent Haas, realtor, at 306-641-6929.

For more information, please contact the Town Office at 306-745-3942, town.esterhazy@sasktel.net or visit www.townofesterhazy.com

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For information on Commercial Lots contact:

Brent Haas

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For information on zoning and permits please contact the Town Office
www.townofesterhazy.com

town.esterhazy@sasktel.net 306-745-3942



Esterhazy

Proud of our heritage

The residents of Esterhazy and surrounding districts appreciate the contribution that small and medium businesses bring to our life.

In addition to providing valued services and products, our business owners have a solid legacy of supporting community and charitable initiatives.



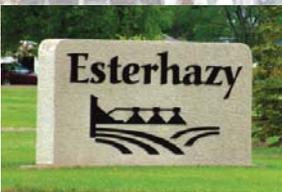
Esterhazy

Proud of our sustaining industries

Esterhazy is a prospering industrial and agricultural community of nearly 3,000 people located just west of the SK-MB border.

Known as the Potash Capital of the World, our economy is strong and stable.

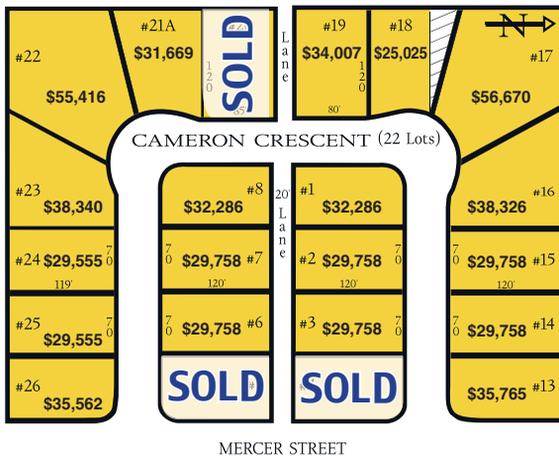
As a major service centre, Esterhazy offers more than 80 categories of local and national franchise businesses that serve a trading area of 10,000 people.



Town of Rocanville Cameron Crescent 22 Lot Residential Subdivision



These discounted prices include curbing!



Residential lots of varying sizes are available in the vibrant community of Rocanville.

Come and enjoy a variety of recreational opportunities including a grass-green golf course, indoor swimming pool, curling rink, skating rink, ski trails, snowmobile trails, shuffleboard, cards, etc.

Rocanville offers well-paying career opportunities, an excellent K-12 school, a pre-school daycare, doctor and dental services, massage therapy, pharmacy services, Dial-A-Van, seniors' lodging and a comprehensive recycling program for you 'green' folks.

The Town has been accepted into the Provincial Government's "Rental Construction Incentive Program" – intended for new, purposely-built rental housing. More information is available upon request.

Please send inquiries by e-mail to:

rocanville.town@sasktel.net

We thank you for your interest and look forward to having you here!

Cameron Crescent is Rocanville's newest neighbourhood with 22 properties serviced with water and sewer to the front property line. Natural gas, electricity, telephone, etc. are located in the lanes and concrete curbing was poured in 2014.

Town of Rocanville - Cameron Crescent Residential Development

Residential lots on sale for the year 2015

Property Tax Incentive - Residential

The Town of Rocanville will provide a tax incentive program, applicable to the municipal and school property taxes (Section 298 of The Municipalities Act), for new residences based on the following criteria:

- The incentive shall apply to new constructions and ready-to-move residences.
- The incentive may apply to "used" homes moved into the Town of Rocanville, upon Council's approval.
- The incentive does not apply to renovations of existing homes or to additions such as garages, decks or sheds.
- Year 1 - 100% Abatement – year construction begins
Year 2 - 50% Abatement
Year 3 - 50% Abatement
Year 4 - 25% Abatement
Year 5 - 25% Abatement
- The incentive applies to the annual levy only, not including local improvements, and will not be entered on the tax roll until the portion of taxes not eligible for a concession are paid. If taxes due are not received by December 31 of the current year, the incentive will not be granted for that calendar year.
- The property owner shall be eligible for the tax concession whether or not the property is occupied.
- The tax concession shall not continue beyond the 5th year.
- The tax concession may transfer to a new owner should the property be sold within the period of the agreement.
- The property owner is required to apply for the tax concession, in writing, prior to beginning construction.

25% OFF



New Development in Moosomin

Many communities in southeast Saskatchewan and southwest Manitoba are booming with expansion in potash mining, manufacturing, oil, and pipelines. Moosomin, for example, has had many new commercial buildings open over the last few years. These are just a few of them.

Laura Kindlein photos

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 & Cultural
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 Murals
 Historical Buildings Walking Tour
 Archives Building
 Heritage (French Counts) Centre
 Flag Garden
 Museum
 Cenotaph

**LOTS FOR
 SALE**

NEW Heritage Crescent development

Ask about our tax incentives!

Commercial lots available

NEW Adult Living complex now open!

Annual Events

PrairieVille Car Rally/Mud Bogs
 Whitewood Chachachas Rodeo
 Trade Fair
 Elks Craft Show & Sale
 Poinsettia & Pine Art Show
 Falcons' Ball Tournament



www.townofwhitewood.ca



Welcome to Whitewood!

A warm welcome awaits all who stop to experience what the community of Whitewood has to offer. Located at the crossroads of Highways 1 and 9 in southeastern Saskatchewan, Whitewood is home to about 1,000 residents. Whitewood is close to Round Lake in the Qu'Appelle Valley (to the north) and Kenosee Lake and Moose Mountain Provincial Park (to the south).

Whitewood proudly boasts reverse osmosis water, a modern campground, a swimming pool and a brand new splash park, arena complex, and a second-to-none nine-hole grass green golf course.

To accommodate our growing community, a new residential subdivision has several lots now for sale. Commercial space is also available, and information on both residential and commercial space can be obtained from Whitewood's town office.

Whitewood is home to a number of eating establishments, a grocery store, two banks with ATMs, a pharmacy, and more! For those who are interested in relocating to our community, our real estate agents will be happy to help you. Whitewood is also home to a brand new 18-suite condo complex (55-plus), now open and ready for tenants!

Larson Park (golf course, swimming pool, splash park, campground, kids' playground, ball diamonds)

Larson Park is home to the swimming pool (seasonal), a brand new water park

(2015), newly renovated ball diamonds, modern campground, kiddies' playground, and picnic area. The golf club boasts a challenging (and immensely enjoyable) nine-hole layout well known locally for its high quality greens. Flat and easy to walk, the course has fairways of average width that are bordered by thick growths of trees and affects a player's strategy on the most difficult hole—the par four 9th.

Community Centre

Whitewood's curling/skating arena is one of the finest arenas in Southeast Saskatchewan and is home to minor hockey, figure skating, adult rec hockey, men's hockey, and AA midget hockey. It is equipped to offer speciality programming on a year round basis. The curling club offers weekly leagues and many bonspiels throughout the year. In the off season, the arena complex accommodates rentals for weddings, reunions, banquets and much more.

Millennium Mural

No stop in Whitewood would be complete without seeing our murals, including the Millennium Mural painted on the side of the Whitewood Outdoor and Pet Supply store in downtown Whitewood. The mural was created from an original photograph of Whitewood, North West Territories, and was painted by local artists.

Heritage Centre Archive Building and Historical Library

Whitewood is home to the award-winning Merchant's Bank Heritage Centre in historical downtown Whitewood. The reclaimed building houses an interpretive display featuring the story of the French Counts of St. Hubert. The centre is open by appointment only. Contact the Town Office at 306-735-2210.

The Archive Building and Historical Library is located at 503 3rd Avenue and is housed in an old restored Methodist church. It is open by appointment only. Contact the Town Office at 306-735-2210.

Heritage Walking Tour

What better way to explore Whitewood than at your own pace, assisted by the award winning Heritage Walking Tour Guide, where you'll see Whitewood's historical buildings. Stop by the Town Office or Whitewood Museum for a copy of the guide.

Flag Garden

Located at the north end of Lalonde St., the flag garden is comprised of 14 flags standing amidst a beautiful flower garden. The flags represent the ethnic diversity of this area. It's a great place to take a few snapshots, as well as have a picnic.

Museum/Tourist Booth

Whitewood's Historical Museum also

houses the Tourist Information Booth and is located at 603 North Railway. Open from mid-May to early September, it features a rural school and an agriculture building. Visitors will find historical information about the early settlers and artifacts from the people of Whitewood area.

Old George's

Whitewood is home to Old George's Museum and Hidden Village with its 1900 period home filled with antiques. Old Geo's is located along the Trans Canada Highway at Whitewood.

Whitewood Chacachas Rodeo

Every summer, local area residents and visitors alike anticipate all the rodeo action that Whitewood's rodeo is famous for.

Community Events

Whitewood hosts a number of events annually, including a dinner theatre production, trade fair, Falcons' Ball Tournament, town-wide garage sale (first Saturday of June), museum open house, Daily Vacation Bible School, rodeo, fall craft sale, Santa Claus Day, Poinsettia and Pine Art Show, Carol Festival and live Christmas Nativity.

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- Close to golf course
- Street Lights



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- Eric Widdup 306.736.8190
- Michael Warner 306.736.2410
- Bridge Road Developments Ltd.:
- Sandra Mitchell 1.855.225.4183

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Taking your business idea to the next level



Ever wonder how those successful businesses in your community originally started? Many business ideas evolve out of great conversations over a pot of coffee, and are then hurriedly written on whatever's handy, like a napkin. Entrepreneurs are always resourceful!

Getting your business idea off the napkin and onto paper is where Community Futures (CF) Sunrise comes in. Providing business loans and advice, CF Sunrise strives to help entrepreneurs develop their own successful businesses.

"We talk with entrepreneurs about everything from business basics and start-up registrations, to financial projections and marketing strategies. The staff at CF Sunrise may not have all the answers, but we have a well-developed network of resources that are just a call away. Often our clients are just looking to bounce ideas off of someone—we can act as that sounding board as well," says Teresa LaFoy, Business Analyst at CF Sunrise.

So whether your business plan is on a napkin, or you're further along the way and want to discuss business financing, contact CF Sunrise and find out how they can help: 1-877-851-9997 or sunrise.cfd@sasktel.net.



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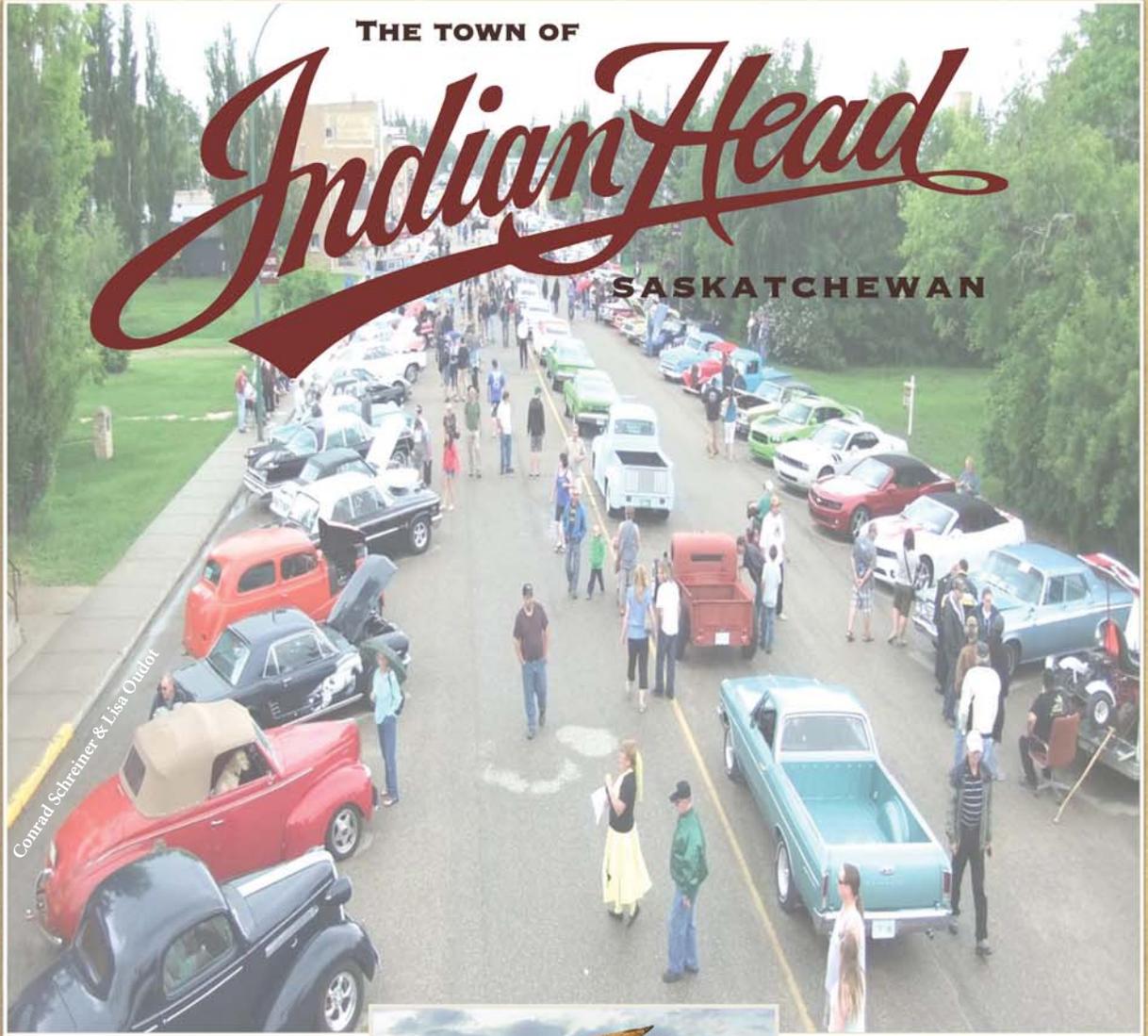
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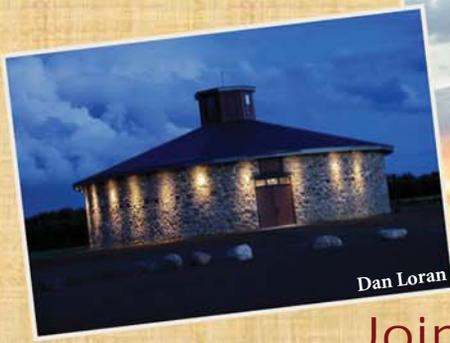
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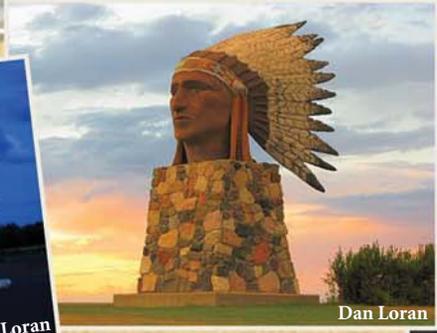
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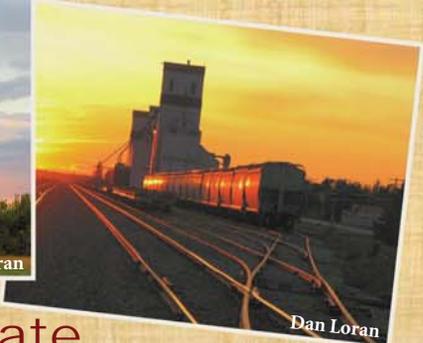
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Work on Upland Pipeline would begin in 2019

BY KEVIN WEEDMARK
While work is still being done on the details of TransCanada's proposed Upland Pipeline, work would begin on the project in 2019, pending approval by Canadian and American government agencies.

"Construction is anticipated to begin in 2019," said TransCanada spokesman Mark Cooper. "Upland is about ensuring maximum North American benefits for the energy we produce and making sure it gets to market in the safest, most efficient and environmentally sound way possible. The Upland project will help alleviate some of the crude by rail bottleneck in North Dakota with a more efficient and less energy intensive way to transport needed oil."

Last month TransCanada took the next step in its proposed Upland Pipeline, which would carry Bakken crude from Williston, North Dakota to the Moosomin Compressor Station, where it would be transferred to the TransCanada main line.

The \$600 million Upland Pipeline would stretch 450 km across the Prairies.

In late April, TransCanada applied to the U.S. State Department for permission to build the pipeline across the Canada-U.S. border.

TransCanada has never received approval for its proposed Keystone XL Pipeline that would take Canadian crude south, but the Upland Pipeline would bring American crude north.

Back in February, TransCanada said it had enough shipper interest to move ahead with the Upland project, which would bring 300,000 barrels of oil a day to Moosomin, where it would be transferred to the 1.1-million barrel a day Energy East project.

The Upland pipeline requires a presidential permit because it crosses the U.S.-Canada border—a process that has delayed TransCanada's \$8-billion Keystone XL pipeline for years.

The \$12-billion Energy East pipeline is designed to ship oil from western oil fields as far as Canada's East Coast. TransCanada recently delayed the proj-

ect by at least a year amid concerns a related export terminal in Quebec could potentially harm beluga whales. The proposal is now being adjusted to remove an export terminal at Cacouna, Quebec.

The economic impact of the project is hard to estimate since the details of the project have not been finalized.

"Since the project scope is not fully defined it is too early to speculate on construction employment numbers," said Cooper.

The Upland Pipeline is

being planned alongside refineries in eastern Canada and the U.S. East Coast.

"The proposed Upland pipeline would provide crude oil transportation between multiple points in North Dakota and connect with other inter- and intrastate pipelines. One of the interconnects will be to Energy East in Canada near the Saskatchewan/Manitoba border," said Cooper.

"Williston Basin shippers from both Canada and the U.S. see significant advantages in having a transportation system that will move crude oil volumes to

refineries in eastern Canada and the U.S. East Coast.

"TransCanada is uniquely positioned to provide shippers with the opportunity to move Williston Basin crude oil within North Dakota and to refining facilities in Montreal, Quebec City and the eastern seaboard to meet energy demand."

Cooper said it is too early to determine if the new pipeline would affect the size of the tank farm planned for the Moosomin compressor station as part of the Energy East plans.

"At this point in time it is too early to speculate, based on the fact the project scope is not fully defined," he said.

As part of the Energy East proposal, TransCanada already planned a feeder pipeline from Cromer, Manitoba to the Moosomin Compressor Station, and a 1,050,000 barrel tank farm at the Moosomin Compressor Station to allow the production from Bakken oilfields in Saskatchewan and Manitoba to be added to the TCPL main line.

Souris-Moose Mountain

MP Ed Komarnicki said he is supportive of new pipelines if the National Energy Board approves them after a full review.

"If they're able to satisfy the NEB that it's safe, then I'm all for it," he said. "We're in a global market, and you have to think of things in a global perspective."

"That oil needs to be exported, and in exporting it, you need to ensure you do the least amount of harm. The National Energy Board is there to ensure that environmental issues and other concerns are dealt with."

"Why would we not want to transport oil to world markets? We want to move that oil, and we have to have a way of moving that oil as safely as possible. The government has a third-party agency, the National Energy Board, to look at pipeline applications and decide whether they should proceed."

"In my view the Upland Pipeline is something that should be given serious consideration."

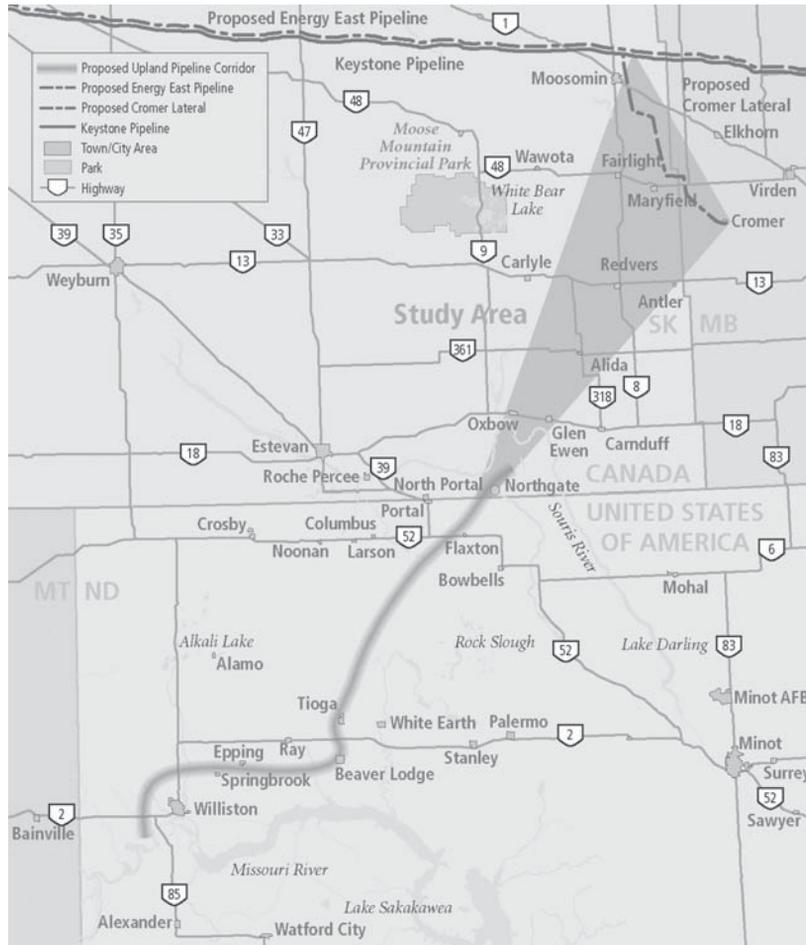
"Everybody should have their say, whether they're an environmentalist, landowner, or a member of a First Nation. They should have your concerns addressed."

"I know this would be good for the region. Whenever you have pipeline construction, there would be land compensation contract work, spinoff jobs, and economics that will benefit the local constituents."

"Any time you have activity it is generally good for the economy. In the southeast part of the province we have been leaders because of the resources we have right here in the southeast."

North Dakota is now the United States' second largest oil producing state after Texas, producing about 1.2 million barrels of crude daily.

Several pipeline projects are proposed to move the oil, 60 per cent of which now is being hauled by rail, leading to safety concerns. It was a train of North Dakota crude that exploded in Lac Megantic, Quebec, in July of 2013, killing 47 people and destroying much of the community.



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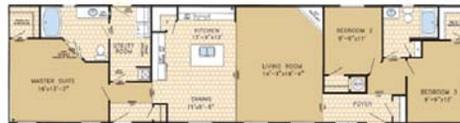
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Seed Hawk plans for future expansions

BY JULIA DIMA

Zero-till air seeder manufacturing company Seed Hawk continues to grow from their original roots, a southeast Saskatchewan factory in Langbank. Started up in 1992 by Pat Beaujot, who inherited his family farm in Langbank, and wanted to create a better air seeder, Seed Hawk has grown from a small family business, selling seeders to small farms in the region, to a massive manufacturing plant with annual sales in the \$80 million range.

"It's been quite a journey for Pat (Beaujot) and I over the past 23 years," says Brian Dean, co-founder of Seed Hawk, who helped develop the first model of seeder. "If you would have asked me the question 'where are we at and where do we think we're going to go' in even 2004 or 2005, I wouldn't have projected what the size of the company is today."

The manufacturing plant in Langbank now has 250 employees, and over 2,000 air seeders in the field. In 2006, they partnered with a Swedish manufacturing company, Väderstad to increase their reach into the European market, and in 2013, Väderstad bought 100 per cent of Seed Hawk shares. Now the two companies share dealerships in 40 countries, and have 50 in North America.

Dean says that joining with Väderstad is what made Seed Hawk so competitive in the world agriculture market.

"In 2006, we took next step in partnering with Väderstad, which was big push to get Seed Hawk onto the global markets, and from there, we realized the potential of growing a company in small-town Saskatchewan was a very real prospect, so we pushed hard," Dean says. "But to get there, and get to the global recognition we have today, and the size of company, still looking back it's really unbelievable—to see the changes from selling the first few seeders out of the door in the winter of 1992 to where we are today."

Seed Hawk continues to grow today and is looking at continued expansion in



The factory floor at the Seed Hawk manufacturing plant in Langbank.

the future.

Last summer, they completed an expansion at the manufacturing plant just north of Langbank, paving eight acres of their yard and increasing their test facility by 32,000 square feet, with the facility coming online in November of last year. That expansion doubled their testing capabilities, according to Dean.

"When a product or air seeder comes through our manufacturing facility, it gets built, and put outside and prior to delivery we run a full spec analysis and full testing regime on the air seeder prior to delivery. So that (testing facility) is a well needed expansion on our part," Dean says.

Now, they are looking to the future, and even more expansions. Initially, Seed Hawk had plans to increase their staff from 250 employees to 400 in 2016, but with global commodity prices softening over the past year, the agricultural economy has slowed down slightly, as has much of the Saskatchewan economy, and Dean says it's more likely that expansion plans and employee growth will be on track for 2017 instead.

"The expansion (will) triple warehouse space and almost triple manufacturing

space. We'll have a new welding centre, adding robotics into our welding, new automated paint line, things like that," Dean says. "It's very much in the planning stages right now, there's no set schedule on when we are going to break ground on that."

When Seed Hawk starts to expand and fill the employee base, they will be looking for primary assembly technicians with electrical and hydraulic background, welders and painters, and non-assembly administrative staff.

Dean says the hope is always to draw employees from the local area, but some employees travel from as far as Indian Head and Wolseley to work at Seed Hawk. Staffing the facility was always a concern for Seed Hawk.

"It's becoming less so, but originally, it was staffing—getting staff to relocate to a really rural area," Dean says.

However, he adds, that is changing as Seed Hawk is growing and gaining more international recognition. He says that could be because potential employees see a long-term future at Seed Hawk and low risk of layoffs and factory closures.

As Seed Hawk grows, Dean says the

community of Langbank, and the surrounding area benefit. Having grown up farming in Langbank with his family, Dean has seen positive changes for the towns and economy.

"It's definitely helped with the housing market. In our area, it's farming, Seed Hawk, oil . . . What I've seen is around Langbank, in part due to Seed Hawk is the housing market is up," he says. "We hear from various businesses around here that because of the staff base Seed Hawk has, that other businesses are picking up revenue in the surrounding towns. The impact is always positive—there's more population needing housing which means more revenue for towns and businesses."

While staffing remains a challenge, running a massive manufacturing business that continues to grow in rural Saskatchewan has benefits.

"The benefit to me is being out in the country surrounded by farming. I'm a farmer, my parents farmed, so I like that. From a business perspective, it's lower taxes, less constraints for expansions or construction, because you deal with a municipality versus city bylaws, and lower construction costs," Dean says.

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